



2022 Model Year Competitive Assistance Program

SUBMITTED: November 22, 2021

FOR: MINNESOTA SCHOOL BUS
OPERATORS ASSN
10606 HEMLOCK ST NW
ANNANDALE, MN 55302-3053

FAN: 435770

DUNS #: 965714657



PREPARED FOR:

Shelly Jonas
MINNESOTA SCHOOL BUS
OPERATORS ASSN

GM FLEET AND COMMERCIAL CONTACT:

Kurt A. Moats
Fleet Account Executive
kurt.1.moats@gm.com
Office: 248 709 2045

General Motors Company

November 22, 2021

Shelly Jonas
MINNESOTA SCHOOL BUS OPERATORS ASSN
10606 HEMLOCK ST NW
ANNANDALE, MN 55302-3053

Dear Shelly,

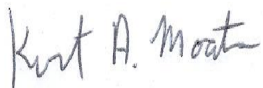
General Motors LLC, Fleet and Commercial Operations, is pleased to offer **MINNESOTA SCHOOL BUS OPERATORS ASSN** the attached Competitive Assistance Program. This Agreement version supersedes all prior agreements.

If you agree with the terms and conditions of the Program as set forth in the attached Agreement, please return a signed copy to my attention.

To ensure accurate and timely payment of Competitive Assistance, use of **Processing Code FA4 and FAN 435770** is required on all order requests and delivery reporting data for vehicles specified as eligible for the Program. **It is imperative that you communicate the Processing Code and FAN to your dealer or leasing company prior to placing an order.**

On behalf of General Motors LLC, Fleet and Commercial Operations, I would like to thank you for allowing us the opportunity to be your fleet company for the 2022 model year(s).

Very truly yours,



Kurt A. Moats
Fleet Account Executive

List of Attachments

1. 2022 Model Year Competitive Assistance Program Agreement
2. Vehicle Ordering and Delivery Instructions
3. Out-of-Stock Purchase Agreement

2022 Model Year Competitive Assistance Program

MINNESOTA SCHOOL BUS OPERATORS ASSN**LOCATION:** 10606 HEMLOCK ST NW
ANNANDALE, MN 55302-3053**APPROVED:** November 22,
2021**VERSION:** 1**PROCESSING CODE:** FA4
FAN: 435770**CONTACT:** Shelly Jonas
PHONE: 320-274-8313**DEAL NUMBER:** 9154**SUBMITTED BY:** Kurt A. Moats

The following 2022 Model Year Competitive Assistance Program Agreement ("Agreement") sets forth the terms and conditions of the Competitive Assistance Program (the "Program" or "CAP") between General Motors LLC, Fleet and Commercial Operations ("General Motors" or "GM") and MINNESOTA SCHOOL BUS OPERATORS ASSN.

TERMS AND CONDITIONS OF COMPETITIVE ASSISTANCE PROGRAM

Volume Requirement

MINNESOTA SCHOOL BUS OPERATORS ASSN agrees to purchase or lease a minimum of **1** General Motors vehicles for each model year set forth in the Agreement. Any purchases or leases of General Motors vehicles by MINNESOTA SCHOOL BUS OPERATORS ASSN or its eligible subsidiaries will count toward the volume requirement.

Eligible Subsidiaries

MINNESOTA SCHOOL BUS OPERATORS ASSN and the following subsidiaries of MINNESOTA SCHOOL BUS OPERATORS ASSN are eligible for the Competitive Assistance in this Agreement:

4.0 School Services
Adrian Bus Co.
Aksamit Transportation
Albert Lea Bus Company Inc.
Anderson Bus Co. of Frazee, Inc.
Barnesville Bus
Benjamin Bus
Benjamin Bus - Jordan
Bernard Bus Service Inc.
Blooming Prairie Bus Co.
Bluff Country School Bus Service of Lake City
Braham Bus Company Inc.
Bud's Bus Service
Bug-O_Nay-Ge-Shig
Capitol Hill Associates
Care Cab
Champlin Bus Service
Christianson Bus Service Inc.
Circle of Life Academy
Clark Transportation
Cleveland Public School
Cokato Transportation and Holt Tours
Crosby-Ironton Transportation, Inc.
Dayton's Bus Service, Inc.
Dockendorf Bus Service
Don's Bus Service, Inc.
Eden Valley School Bus Line Inc.



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Faribault Transportation
Fornshell Bus Service Inc.
Fosse Leasing Co. Inc.
Grisim School Bus
Guardian School Bus Company
Halo Transportation
Harmony Transit Inc.
Hastings Bus Co.
Hayfield Bus Company Inc.
Held Bus Service
Hemmingsen's Transfer
Hendricks Bus Service Inc.
Hendriks Bus Service
Hicks Bus Line Inc.
Hoglund Transportation
Kennedy Bus Service Inc.
Kennedy Transportation
Klingberg Bus Co., Inc.
Koch School Bus Service Inc.
Kottkes' Bus Service, Inc.
Kuehl Bus Service Inc.
LeSueur Henderson Bus Company
Ludolph Bros. Inc.
Ludolph Bus Inc.
M & M Bus - Maple Lake
M & M Bus Service Inc.
Madelia Bus Service, Inc.
Mainline Transportation
Marschall Line Inc.
Medford Bus Company
Melrose Bus Service
MetropolitanTransportation Network
Minneapolis & Suburban Bus Co.
Minnesota Motor Bus Inc.
Monarch Bus Service
Nickel Transportation
North Central Transportation
Nor-Tran Inc.
Olander Bus Service Inc.
O-N Activities
Ottetail Coaches Inc.
Owatonna Bus Company, Inc

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Owatonna Bus Service
Palmer Bus Service
Palmer Bus Service, Inc
Park Adam Transportation
Parkers Bus Co. Inc.
Paynesville Area Schools Dist. 741
Paynesville Motor & Transfer Co.
R & L Busing
Raguse Bus Lines Inc.
Ready Bus Line
Red River Trails Inc.
Rehbein Transit Company, Inc.
Reichert Enterprises
Reinke Bus Company
Richards Busing Inc.
Richards Transportation Service Inc.
Rustad School Bus Inc.
Safe-Way Bus Co.
Schafer Transportation
Schmitt and Sons School Buses, Inc.
Shubat Transportation
Sleepy Eye Bus Service Inc.
Southwest Coaches
Southwest Coaches - Jackson
Spanier Bus Service Inc.
St. James Bus Service Inc.
Stahlke Bus Service Inc.
Stein's Bus Service LLC
Stier Transportation Services Co.
Strack's Bus Service
Sue's Bus Service
Tactran Inc.
Thielen Bus Lines Inc.
Trobec Bus Service Inc
Truman Bus Service Inc.
Vision of Big Lake
Vision of Buffalo
Vision of Elk River Inc.
Voigt's Bus Companies
Voyageur Bus Company
Williams Bus Service
Willmar Bus Service

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Witzel Bus Service Inc.

Yaeger Bus Service

Z Transportation

End-User FAN

Customer Name

435770

MINNESOTA SCHOOL BUS OPERATORS ASSN

Allowances and Eligible Vehicles

The following allowances are offered for the 2022 model year vehicles listed below (the "Eligible Vehicles"). Eligible Vehicles exclude models with trim designations 1SL (for GMC models only), 1SM, 1SV, 1VL, 1L0 or 2SA.

Model	Tier	Invoice Credit*
Traverse	\$5,100	\$5,100
Tahoe/Yukon	\$3,900	\$3,900
Suburban/Yukon XL (excluding 3500 HD)	\$4,200	\$4,200
Silverado/Sierra 1500 Limited Double Cab 2WD (1WT/1CX/1SA/3SA)	\$6,000	\$6,000
Silverado/Sierra 1500 Limited Double Cab 4WD (1WT/1CX/2CX/1SA/3SA)	\$6,200	\$6,200
Silverado/Sierra 1500 Limited Double Cab 2WD (excluding 1WT/1CX/1SA/3SA)	\$6,500	\$6,500
Silverado/Sierra 1500 Limited Double Cab 4WD (excluding 1WT/1CX/2CX/1SA/3SA)	\$6,700	\$6,700
Silverado/Sierra 1500 Limited Crew Cab 2WD (1WT/1CX/1SA/3SA)	\$6,300	\$6,300
Silverado/Sierra 1500 Limited Crew Cab 4WD (1WT/1CX/2CX/1SA/3SA)	\$6,500	\$6,500
Silverado/Sierra 1500 Limited Crew Cab 2WD (excluding 1WT/1CX/1SA/3SA)	\$6,800	\$6,800
Silverado/Sierra 1500 Limited Crew Cab 4WD (excluding 1WT/1CX/2CX/1SA/3SA)	\$7,000	\$7,000
Silverado/Sierra 2500/3500 Double Cab 2WD (1WT/1CX/1SA/3SA)	\$4,700	\$4,700
Silverado/Sierra 2500/3500 Double Cab 4WD (1WT/1CX/1SA/3SA)	\$4,900	\$4,900
Silverado/Sierra 2500/3500 Double Cab 2WD (excluding 1WT/1CX/1SA/3SA)	\$5,100	\$5,100
Silverado/Sierra 2500/3500 Double Cab 4WD (excluding 1WT/1CX/1SA/3SA)	\$5,300	\$5,300
Silverado/Sierra 2500/3500 Crew Cab 2WD (1WT/1CX/1SA/3SA)	\$5,400	\$5,400
Silverado/Sierra 2500/3500 Crew Cab 4WD (1WT/1CX/1SA/3SA)	\$5,600	\$5,600
Silverado/Sierra 2500/3500 Crew Cab 2WD (excluding 1WT/1CX/1SA/3SA)	\$5,800	\$5,800

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Model	Tier	Invoice Credit*
Silverado/Sierra 2500/3500 Crew Cab 4WD (excluding 1WT/1CX/1SA/3SA)	\$6,000	\$6,000
Express/Savana 3500 Cargo	\$9,100	\$9,100
Express/Savana Cutaway	\$7,900	\$7,900
Express/Savana Passenger	\$7,800	\$7,800
Silverado/Sierra 1500 Double/Crew Cab (New)	\$4,100	\$4,100
Purchase Volume	1	

*Represents competitive assistance that is included in the tier amounts that will be reflected as an invoice credit.

Payment by Invoice Credit

Competitive Assistance is payable as an **invoice credit** at the amounts listed in the table above. Vehicles receiving allowances under the GM Business Choice, Fleet Out-of-Stock, or Retail Alternative Programs are not eligible to receive Competitive Assistance.

Out of Stock Purchase/Leases

Eligible Vehicles purchased or leased from a General Motors dealer's retail inventory (out-of-stock) will qualify for Competitive Assistance (unless otherwise specified) only once the attached "CAP Out of Stock Purchase Agreement" form is completed by the applicable dealer and MINNESOTA SCHOOL BUS OPERATORS ASSN (or its authorized Fleet Management Company).

MINNESOTA SCHOOL BUS OPERATORS ASSN's purchases/leases of out-of-stock General Motors vehicles using retail or other fleet incentives will not be eligible for Competitive Assistance, but such purchases/leases of those out-of-stock General Motors vehicles will still count toward attainment of the volume requirement provided that MINNESOTA SCHOOL BUS OPERATORS ASSN complies with all other terms of the Agreement. Such purchases/leases must be reported as fleet deliveries even if retail incentives are claimed. Eligible Vehicles ordered with processing code FA4 cannot be converted to out-of-stock purchases/leases and are not eligible for retail or other fleet incentives.

Price Protection

General Motors will provide MINNESOTA SCHOOL BUS OPERATORS ASSN with price protection for 2022 model year Eligible Vehicles at introductory prices. Price protection pertains to ordered and dealer stock units. The price protection offered by General Motors applies to price increases based on economics and destination and freight charges. The price protection offered by General Motors excludes vehicle price increases made necessary due to equipment adjustments, government-mandated equipment and emission changes, optional equipment made standard, mid-cycle enhancements, and vehicle design changes, all as defined and valued by General Motors.

Vehicle Pricing

If the dealer invoice price of a comparably equipped Eligible Vehicle is reduced during the term of this Agreement, General Motors reserves the right to reduce Competitive Assistance allowances by the amount of the dealer invoice price reduction.



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Powertrain Warranty

Chevrolet/GMC vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 5 years or 100,000 miles, whichever comes first.

Buick vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 5 years or 60,000 miles, whichever comes first.

Cadillac vehicles purchased under this Agreement with Delivery Types: 014 Fleet Leasing Company Purchase or 035 Business Organization Fleet Purchase are covered by a Limited Powertrain Warranty of 6 years or 70,000 miles, whichever comes first.

Please refer to the vehicle Warranty Booklet or contact your GM Fleet Account Executive for important details and limitations.

Ownership Requirements

All vehicles under this Program must be titled, licensed, and registered in the name of MINNESOTA SCHOOL BUS OPERATORS ASSN, the eligible Member, or its Fleet Management Company and retained by MINNESOTA SCHOOL BUS OPERATORS ASSN, or the eligible Member for business use principally in the United States for a minimum of 6 months from the date of delivery. MINNESOTA SCHOOL BUS OPERATORS ASSN, or eligible Member will not knowingly sell, export, sell for export, or principally use the Eligible Vehicles outside of the United States at any time.

Member Eligibility and Documentation Requirements

Members of MINNESOTA SCHOOL BUS OPERATORS ASSN are eligible for the Competitive Assistance included in this agreement. To qualify, a Member must provide business and relationship documentation to the selling dealer/Fleet Management company. The dealer/Fleet Management company must maintain a copy of substantiating documentation in the deal jacket for audit purposes. **Titles and Registrations must be in a business name, no exceptions.**

Required Business Documentation: (One Required)

- Commercial business tax ID
- Sales tax license
- State occupational / trade license
- Prior year Schedule C or Schedule F from 1040

Relationship Documentation: (One Required)

- Member Agreement
- Member Certificate or ID Card
- Official letter from MINNESOTA SCHOOL BUS OPERATORS ASSN documenting relationship

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Compliance Requirements

In performing its obligations under this Agreement, each party warrants and agrees to comply fully with, and to cause its directors, officers, employees, and agents to comply fully with, all applicable laws and regulations of all appropriate jurisdictions, including without limitation: the U.S. Foreign Corrupt Practices Act; all applicable anti-corruption laws and U.S. federal, state and local laws, regulations and guidelines, including without limitation campaign finance laws, ethics laws, pay to play rules, and any applicable lobbying registration and disclosure laws; export control laws and regulations of the United States and other applicable countries; and U.S. sanctions, embargoes, and prohibitions on transactions with restricted parties, countries, and regions. General Motors has the right to review the vehicle registration records of MINNESOTA SCHOOL BUS OPERATORS ASSN to ensure compliance with this Agreement. MINNESOTA SCHOOL BUS OPERATORS ASSN's failure to comply with this Agreement may result in General Motors immediately terminating this Agreement and/or passing to MINNESOTA SCHOOL BUS OPERATORS ASSN penalties imposed on General Motors by certain countries for unauthorized export/import of General Motors vehicles.

VEHICLE ORDERING REQUIREMENTS

PROCESSING CODE: FA4

FAN: 435770

For all brands listed in the agreement that are eligible to receive competitive assistance allowances:

- It is mandatory that the Processing Code and FAN appear on every order request placed via GM Order Workbench.
- The FAN is required on all delivery reporting entries via GM Order Workbench.

GENERAL PROVISIONS

The following general provisions apply:

Agreement

This Agreement (i) contains the entire understanding of the parties relating to the subjects hereto, (ii) supersedes all prior statements, representations, and agreements, and (iii) cannot be amended except by written instrument signed by both parties. The parties represent and agree that, in entering into this Agreement, they have not relied upon any oral or written agreements, representations, statements, or promises, express or implied, not specifically set forth or otherwise referenced in this Agreement. The parties expressly waive application of any law, statute, or judicial decision allowing oral modifications, amendments, or additions to this Agreement notwithstanding this express written provision requiring a writing signed by the parties.

Confidentiality

This Agreement and the terms hereof are intended solely for the use of General Motors and MINNESOTA SCHOOL BUS OPERATORS ASSN. This Agreement is to be disclosed on a "need to know" basis solely within MINNESOTA SCHOOL BUS OPERATORS ASSN or to the dealer/fleet management company chosen by MINNESOTA SCHOOL BUS OPERATORS ASSN to quote the purchase/lease of Eligible Vehicles, not to other dealers or General Motors competitors.

Choice of Law

This Agreement shall be governed by and construed in accordance with the laws of the State of Michigan as if entirely performed therein, without regard to the conflicts of law and principles thereof.



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FAN: 435770**CONTACT:** Shelly Jonas
PHONE: 320-274-8313**SIGNATURES**

This Competitive Assistance offer is valid for 60 days from the date approved and will expire on January 21, 2022 unless accepted in writing by MINNESOTA SCHOOL BUS OPERATORS ASSN and returned prior to the expiration date.

General Motors and MINNESOTA SCHOOL BUS OPERATORS ASSN have caused this 2022 Model Year Competitive Assistance Program Agreement to be executed by their duly authorized representatives as of the last date appearing below:

Signature of Commercial Account Representative_____
Title_____
Date_____
Fleet Account Executive_____
November 22, 2021_____
Signature of GM FAE, Kurt A. Moats_____
Title_____
Date**PLEASE RETURN TO Kurt A. Moats, YOUR FLEET ACCOUNT EXECUTIVE**

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VEHICLE ORDERING AND DELIVERY INSTRUCTIONS

To ensure the accurate tracking of orders and timely payment of Competitive Assistance Program (CAP) allowances, **use of the assigned CAP Processing Code and the GM Fleet Account Number (FAN) is required on all vehicle order requests and delivery reporting data** for models specified in the agreement as eligible for Competitive Assistance.

It is imperative that you communicate the Processing Code and FAN to your dealer and/or leasing company.

CUSTOMER NAME: MINNESOTA SCHOOL BUS
OPERATORS ASSN**PROCESSING CODE:** FA4**FAN:** 435770**THIS DOCUMENT MUST BE
PRESENTED TO YOUR DEALER
AND/OR LEASING COMPANY**

ORDERING CAP UNITS

Requirements for Standard Vehicle Order

- The assigned CAP Processing Code identified above must be included on the order.
- Do not use the CAP Processing Code on units that are taken out of stock that will receive the retail alternative. These units will still require a fleet delivery type.
- One of the fleet order types listed below must be included in the order.

Order Types

FLEET ORDER TYPE: FLS - Fleet Lease

Requires Primary Leasing Company FAN and End-User FAN

FLEET ORDER TYPE: FNR - Fleet Commercial

Requires End-User FAN

End-User FAN**Customer Name**

435770

MINNESOTA SCHOOL BUS
OPERATORS ASSN

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DELIVERY REPORTING OF CAP UNITS

Ordered and Out-of-Stock CAP Units

All deliveries to customers with a valid General Motors Fleet Account Number (FAN), which includes all CAP customers, **must be reported as fleet deliveries** regardless of order type.

Deliveries to FAN holders using retail delivery type "018 Business Organization" or any other retail delivery type are not allowed and any incentives paid will be subject to a charge back.

Vehicles delivered incorrectly (i.e. retail) will not be eligible for payment of any Competitive Assistance.

Fleet Delivery Types

The delivery type or types for this customer is listed below.*

DELIVERY TYPE: 014 - Leasing Company

Requires Primary Leasing Company FAN and End-User FAN

DELIVERY TYPE: 035 - Business Organization

Requires End-User FAN

**020 Daily Rental is not applicable to CAP accounts (National Rental Accounts only)*

ADDITIONAL TERMS AND CONDITIONS

Commercial Upfit Programs

Allowances offered in the GM Business Choice Program are **not compatible** with brands covered by this agreement as eligible to receive Competitive Assistance.

Fleet Out-of-Stock and Retail Incentives

Allowances offered under Fleet Out-of-Stock and Retail Alternative Programs are **not compatible** with brands covered by this agreement as eligible to receive Competitive Assistance.

Eligible Subsidiaries

MINNESOTA SCHOOL BUS OPERATORS ASSN and the following subsidiaries of MINNESOTA SCHOOL BUS OPERATORS ASSN are eligible for the Competitive Assistance in this Agreement:

4.0 School Services

Adrian Bus Co.

Aksamit Transportation

Albert Lea Bus Company Inc.

Anderson Bus Co. of Frazee, Inc.

Barnesville Bus

Benjamin Bus

Benjamin Bus - Jordan

Bernard Bus Service Inc.

Blooming Prairie Bus Co.

Bluff Country School Bus Service of Lake City

Braham Bus Company Inc.



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Bud's Bus Service
Bug-O_Nay-Ge-Shig
Capitol Hill Associates
Care Cab
Champlin Bus Service
Christianson Bus Service Inc.
Circle of Life Academy
Clark Transportation
Cleveland Public School
Cokato Transportation and Holt Tours
Crosby-Ironton Transportation, Inc.
Dayton's Bus Service, Inc.
Dockendorf Bus Service
Don's Bus Service, Inc.
Eden Valley School Bus Line Inc.
Faribault Transportation
Fornshell Bus Service Inc.
Fosse Leasing Co. Inc.
Grisim School Bus
Guardian School Bus Company
Halo Transportation
Harmony Transit Inc.
Hastings Bus Co.
Hayfield Bus Company Inc.
Held Bus Service
Hemmingsen's Transfer
Hendricks Bus Service Inc.
Hendriks Bus Service
Hicks Bus Line Inc.
Hoglund Transportation
Kennedy Bus Service Inc.
Kennedy Transportation
Klingberg Bus Co., Inc.
Koch School Bus Service Inc.
Kottkes' Bus Service, Inc.
Kuehl Bus Service Inc.
LeSueur Henderson Bus Company
Ludolph Bros. Inc.
Ludolph Bus Inc.
M & M Bus - Maple Lake
M & M Bus Service Inc.
Madelia Bus Service, Inc.

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Mainline Transportation
Marschall Line Inc.
Medford Bus Company
Melrose Bus Service
Metropolitan Transportation Network
Minneapolis & Suburban Bus Co.
Minnesota Motor Bus Inc.
Monarch Bus Service
Nickel Transportation
North Central Transportation
Nor-Tran Inc.
Olander Bus Service Inc.
O-N Activities
Ottetail Coaches Inc.
Owatonna Bus Company, Inc
Owatonna Bus Service
Palmer Bus Service
Palmer Bus Service, Inc
Park Adam Transportation
Parkers Bus Co. Inc.
Paynesville Area Schools Dist. 741
Paynesville Motor & Transfer Co.
R & L Busing
Raguse Bus Lines Inc.
Ready Bus Line
Red River Trails Inc.
Rehbein Transit Company, Inc.
Reichert Enterprises
Reinke Bus Company
Richards Busing Inc.
Richards Transportation Service Inc.
Rustad School Bus Inc.
Safe-Way Bus Co.
Schafer Transportation
Schmitt and Sons School Buses, Inc.
Shubat Transportation
Sleepy Eye Bus Service Inc.
Southwest Coaches
Southwest Coaches - Jackson
Spanier Bus Service Inc.
St. James Bus Service Inc.
Stahlke Bus Service Inc.



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Stein's Bus Service LLC
Stier Transportation Services Co.
Strack's Bus Service
Sue's Bus Service
Tactran Inc.
Thielen Bus Lines Inc.
Trobec Bus Service Inc
Truman Bus Service Inc.
Vision of Big Lake
Vision of Buffalo
Vision of Elk River Inc.
Voigt's Bus Companies
Voyageur Bus Company
Williams Bus Service
Willmar Bus Service
Witzel Bus Service Inc.
Yaeger Bus Service
Z Transportation

End-User FAN

Customer Name

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All vehicles under this Program must be titled, licensed, and registered in the name of MINNESOTA SCHOOL BUS OPERATORS ASSN, the eligible Member, or its Fleet Management Company and retained by MINNESOTA SCHOOL BUS OPERATORS ASSN, or the eligible Member for business use principally in the United States for a minimum of 6 months from the date of delivery. MINNESOTA SCHOOL BUS OPERATORS ASSN, or eligible Member will not knowingly sell, export, sell for export, or principally use the Eligible Vehicles outside of the United States at any time.

Member Eligibility and Documentation Requirements

Members of MINNESOTA SCHOOL BUS OPERATORS ASSN are eligible for the Competitive Assistance included in this agreement. To qualify, a Member must provide business and relationship documentation to the selling dealer/Fleet Management company. The dealer/Fleet Management company must maintain a copy of substantiating documentation in the deal jacket for audit purposes. **Titles and Registrations must be in a business name, no exceptions.**

Required Business Documentation: (One Required)

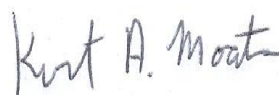
- Commercial business tax ID
- Sales tax license
- State occupational / trade license
- Prior year Schedule C or Schedule F from 1040

Relationship Documentation: (One Required)

- Member Agreement
- Member Certificate or ID Card
- Official letter from MINNESOTA SCHOOL BUS OPERATORS ASSN documenting relationship

F&E Acknowledgement

This document has been presented to CAP customer.



Signature of Kurt A. Moats



2022 Model Year Competitive Assistance Program

MINNESOTA SCHOOL BUS OPERATORS ASSN

LOCATION: 10606 HEMLOCK ST NW
ANNANDALE, MN 55302-3053

APPROVED: November 22,
2021

VERSION: 1

DEAL NUMBER: 9154

SUBMITTED BY: Kurt A. Moats

PROCESSING CODE: FA4

FAN: 435770

CONTACT: Shelly Jonas

PHONE: 320-274-8313

CAP Out-Of-Stock Purchase Agreement

**THIS FORM MUST BE COMPLETED FOR ALL
OUT-OF-STOCK TRANSACTIONS WITH CAP
CUSTOMERS**

Part 1

The intent of this agreement and process is to provide the selling dealer an invoice credit to their open account for the CAP amount

Adjustment invoice credits will be posted to the dealer open account statement and settled based on current process.

MINNESOTA SCHOOL BUS
OPERATORS ASSN

Customer Name

435770

Customer FAN

FA4

CAP Code

Fleet Management Company, if applicable

Part 2 (TO BE COMPLETED BY DEALER ONLINE)

Dealer Code

Dealership Name

City, State

The named dealer agrees to sell the above referenced customer the VIN(s) below and will comply with this agreement. The ultimate consumer/end user acknowledges receipt of a private offer from General Motors. The consumer and dealer understand that this private offer is NOT compatible* with any additional retail or dealer incentives/rebates (i.e. business choice, dealer cash, pull boards, etc.). By signing this agreement, the above-mentioned dealership is releasing General Motors from any future claim or obligation for incentive(s) on units purchased with CAP incentives. In addition, the above-mentioned dealership is authorizing GM to debit his/her open account for any incentive monies that have been erroneously paid to his/her dealership in reference to this transaction.

List units included in this transaction below. Please indicate by VIN if a dealer trade is involved and if the dealer trade transaction has been completed by the original dealer in Order Workbench, Deliver Vehicle tab. Attach a spreadsheet for additional VINs.

-- VINs must be delivered Fleet in Order Workbench, Deliver Vehicle tab --

Extended Service

VIN	OnStar RPO	Extended Service	Dealer Trade	Transaction Completed
			<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
			<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

Print Name of Authorized Dealer Representative

Phone Number

Signature of Authorized Dealer Representative

Date

Dealer Note: This document is required as supporting documentation for all CAP out-of-stock purchase transactions and must be available in the Deal File.

* Always check program guidelines for compatibility.

Please contact 1-800-FleetOP (1-800-353-3867) with any questions. Complete the online application located on gmfleet.com to have the invoice adjusted and CAP code added.